

Treasurer's Report
(last fiscal year & 2 years prior)

	Jan - Dec 19	Jan - Dec 20	Jan - Dec 21
Income			
Attorney Referral Program	15,000.00	15,000.00	15,000.00
Conference Income	35,188.78	13,804.00	20,764.00
Investment Income	3.05	2.69	8.22
Marketing			
Banner	3,600.00	7,875.00	10,325.00
Diversity Initiatives	0.00	0.00	2,000.00
Sales	0.00	40.00	0.00
Static	3,325.00	2,375.00	1,900.00
Total Marketing	6,925.00	10,290.00	14,225.00

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	Jan - Dec 19	Jan - Dec 20	Jan - Dec 21
Income			
Membership Dues			
Affiliate	13,810.00	16,205.00	18,235.00
Emeritus	120.00	480.00	720.00
Fellow	36,870.00	38,398.00	37,180.00
First Year Post Grad	715.00	710.00	600.00
Student	1,460.00	1,221.00	1,921.00
Total Membership Dues	52,975.00	57,014.00	58,656.00
Total Income	110,091.83	96,110.69	108,653.22

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	Jan - Dec 19	Jan - Dec 20	Jan - Dec 21
Expense			
Bank/Credit Card Transactions			
Bank Fees	0.00	0.00	0.00
Monthly/Yearly Fees	0.00	0.00	0.00
Transaction Fees	2,353.61	2,224.12	2,141.84
Transaction Offset	0.00	-483.05	-619.92
Total Bank/Credit Card Transactions	2,353.61	1,741.07	1,521.92


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	Jan - Dec 19	Jan - Dec 20	Jan - Dec 21
Expense			
Board of Directors			
Association Membership	1,000.00	1,000.00	750.00
Awards	931.08	389.25	735.25
Compliance/Training	0.00	0.00	850.00
Gifts	51.84	1,100.75	1,012.72
Meetings	644.14	3,445.62	0.00
Staff Travel	783.60	1,138.06	0.00
Total Board of Directors	3,410.66	7,073.68	3,347.97
Conference Expenses	30,413.02	19,840.24	21,910.56

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	Jan - Dec 19	Jan - Dec 20	Jan - Dec 21
Expense			
Legal/Professional Fees			
Accountant	550.00	550.00	5,775.00
Corporate Filings	659.00	464.00	429.00
Insurance-DO	1,290.00	1,290.00	795.00
Insurance-GL	1,557.00	1,557.00	1,557.00
Legal	0.00	0.00	826.00
Total Legal/Professional Fees	4,056.00	3,861.00	9,382.00

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	Jan - Dec 19	Jan - Dec 20	Jan - Dec 21
Management Fee	45,840.00	32,088.00	32,088.00
Office Expenses			
Conference Calls	32.96	0.00	0.00
Copies/Printing	1,320.38	73.24	52.20
Fax	0.00	0.80	0.40
Listserve	467.99	497.78	487.50
Postage	196.14	298.16	753.14
Scans	29.60	16.40	41.60
Supplies	216.58	253.53	37.11
Telephone	532.10	411.87	484.95
Web Design	585.00	1,550.50	0.00
Web Hosting	1,231.37	2,023.91	2,445.84
Total Office Expenses	4,612.12	5,126.19	4,302.74
Total Expense	90,685.41	69,730.18	72,553.19


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	Jan - Dec 19	Jan - Dec 20	Jan - Dec 21
Total Income	110,091.83	96,110.69	108,653.22
Total Expense	90,685.41	69,730.18	72,553.19
Net Income	19,406.42	26,380.51	36,100.03

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Conference Only

	2020conf	2021conf
Income		
Conference Income		
Registration	10,829.00	12,710.00
Sponsors & Exhibits	1,000.00	5,300.00
Workshop	1,975.00	2,290.00
Total Conference Income	13,804.00	20,300.00
Total Income	13,804.00	20,300.00

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	2020conf	2021conf
Conference Expenses		
Conference Management	13,752.00	24,066.00
Miscellaneous		
Advertising	0.00	56.03
Cancellations	0.00	230.25
Certification	491.84	788.76
Off Site Event	547.20	5,000.00
Refund/Cancellation	1,124.00	373.52
Web Production	44.99	50.00
Total Miscellaneous	2,208.03	6,498.56

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	2020conf	2021conf
Conference Expenses		
Printing and Copying		
Conference Postcard	3,343.20	0.00
Graphic Design	160.00	160.00
Other Copying/Printing	367.00	0.00
Total Printing and Copying	3,870.20	160.00
Speaker honorarium	0.00	1,500.00
Total Conference Expenses	19,830.23	32,224.56
Total Expense	19,830.23	32,224.56
Net Income	-6,026.23	-11,924.56

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